

**To:** Andy Gunn[agunn@biomedomics.com]  
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**From:** Kent Lupino[/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=71A6B7A82B454D6BBE96E535A75448EE-KLUPINO]  
**Sent:** Fri 4/3/2020 9:33:45 AM (UTC-04:00)  
**Subject:** REF Number for kits  
[REF Question\\_Andy.pdf](#)

Hey Andy,

I need your advice regarding the REF number that goes on kits we ship to BD.

They are shipping pre-printed labels that include UDI barcodes. This label also includes BD's REF number (256083) printed above the barcode (see attached)

We normally put our REF number (51-002-01) on the rear of the box above the lot number and expiration date (see attached).

Obviously, we can't have two REF numbers on the same kit. From a traceability point of view, if we use BD's REF number what do we need to document internally? Also, can we delete the pre-printed icons for REF, LOT and Exp Date on the rear of the box, and just include the icons on any label that is printed for the rear of the box? In other words, for BD kits, we do not print the REF icon or number, but we do print a label with LOT icon, LOT number, Exp Date icon, and Expiration date. Then for all other kits, we would include that information plus our REF number and REF icon on the smaller label that goes on the back of the box.

Does that make sense? Give me a call when you can and we can discuss.

Thanks,

Kent Lupino  
Director of Marketing & Product Management



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This the label that  
BD is sending us to  
put on the boxes,  
which includes their  
REF number.



This is where our  
REF number would  
normally go:  
51-002-20

